



**Alpha Imaging Inc.**

Solutions for your Medical Imaging Needs

# Alpha Imaging Inc. Newsletter

September 2009

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## Shimadzu Medical Systems Now on Broadlane Contract

Shimadzu Medical Systems has announced that it is now on the Broadlane Contract. This agreement became effective on 7/19/2009 and runs through 7/31/2014.

The contract encompasses General Radiology, Radiography/Fluoroscopy, portables and includes DR configurations. This news follows an announcement from earlier in the year that Shimadzu is now on the HPG contract also.

Alpha Imaging is a proud dealer of Shimadzu Imaging equipment. Broadlane customers should [contact your Alpha Sales Specialist](#) today for more information.

 **RSNA 2009**

Getting ready



**RSNA 2009**

Quality Counts

Are happy days here again? No, I am not referring to the kids going to back to school. I am referring to reports that indicate signs of economic recovery. Aside from official reports of such, we are getting more requests for pricing and product information as well as site visits. This is a sign that an upturn in purchasing is on the way.

We believe that this optimism must be sprinkled with caution. That is why it is more prudent than ever to take a look at the products and service that Alpha Imaging can offer. From upgrade paths and partial equipment replacement, to customized maintenance plans and innovative financing, Alpha Imaging can provide you with real value-added solutions to help you maintain a competitive edge in medical imaging while being fiscally responsible.

So please call on us as you consider investing in your imaging department. We can assist you every step of the way.

Michael Perrico  
President, Alpha Imaging, Inc.



## Alpha Imaging Installs 2 New Omega EP Labs in Western PA

Located in Western Pennsylvania, an hour east of Pittsburgh, Excelsa Health includes three licensed, acute care hospitals, two free-standing outpatient surgery centers, home care and hospice, physician practices, a durable medical equipment company and other facilities and services.



Alpha Imaging Inc. has installed 2 state of the art Omega EP labs for Excelsa Health, a single plane system at Latrobe Hospital and a dual-

plane system at Westmoreland Hospital. The hospitals are using the systems for electrophysiology procedures to treat heart arrhythmias including bi-ventricular pacemaker insertions and atrial fibrillation R/F ablation procedures.

for RSNA 2009?  
Here are some helpful links for big show in Chicago:

- [RSNA Website](#)
- [Airlines Info](#)
- [Chicago Hotel Guide](#)

### Quick Links

- [Alpha Imaging](#)
- [Omega Medical Imaging](#)
- [Shimadzu Medical](#)
- [Hologic](#)
- [Konica Minolta](#)
- [Infiniti North America](#)
- [Carestream Health](#)
- [Del Medical](#)
- [SONY Medical](#)



Omega EP Systems offer a proprietary imaging processor known as RayStar and are tailored for high definition cardiac imaging. The all digital platform provides fully integrated DICOM compatible networking capabilities. Omega's EP Fluoroscopic Imaging



Systems allow viewing from the groin to the heart without interference from the x-ray positioner. A specialist in the design and development of EP fluoroscopic imaging systems, Omega strives to manufacture cutting edge

technology at a competitive price point ensuring the highest value of investment in the industry. These versatile imaging systems help Excelsa Health succeed with an important goal which is to offer highly advanced medical care in a local setting so that patients do not have to travel outside their communities for consults and procedures.



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