



Alpha Imaging Inc.

Solutions for your Medical Imaging Needs

Alpha Imaging Inc. Newsletter

January 2010

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Medical Center](#)

Alpha Imaging Recognized as #1 Top Seller

At the 2009 RSNA in Chicago it was announced that Alpha Imaging has again been named the #1 top seller of [Shimadzu Medical Systems](#) and [Hologic](#) Diagnostic Imaging equipment.

Despite a year of economic uncertainty, Alpha Imaging's team of Imaging Sales Executives were called upon during 2009 to burn the midnite oil to help our clients afford new equipment in a volatile era of strained finances and dwindling reimbursements.

Alpha Imaging has long been known to be a creative partner to healthcare providers in need of quality equipment at competitive prices and value added

As we begin the New Year of 2010, I would like to express my sincerest wishes to all of our valued employees, friends and clients for a healthy and prosperous New Year.

Throughout 2009 Alpha Imaging had stated in this newsletter and through our sales team its willingness to assist our clients as they faced one of the most challenging economic environments of our time.

As you well know, the need for quality healthcare delivery is not swayed by economic forces or political views. We are all continuously challenged, and we stepped up to the task at hand. Alpha Imaging has just come off its best year ever, and I am convinced that it is not only due to the hard work and dedication of our team, but also as a result of the commitment of our clients to seek the best value in medical equipment products and services.

Our sales executives in close cooperation with our manufacturers worked very hard throughout 2009 to bring new and upgraded imaging equipment to hospitals and outpatient facilities at the most economical life-cycle costs in the industry. Existing clients once again turned to Alpha as a trusted and stable solution. New clients took a perceived risk and enjoyed the merits of an investment in Alpha Imaging.

In closing, Alpha Imaging will continue to work hand in hand with you, our valued clients, to ensure you can deliver the highest quality service to your patients, in 2010 and beyond.

Michael Perrico
President, Alpha Imaging, Inc.

Lake Health's TriPoint Medical Center-A New World Class Healthcare Facility for Northeastern Ohio

Alpha Imaging Inc. is proud to have played a role in the shaping of

services.

Alpha Imaging would like to thank its hard working salespersons for their outstanding performance during the past year. Our team of Imaging Sales Executives consists of the following individuals and territories: ([Click on names to contact by E-mail](#))

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the Radiology services that are being provided at the new Lake Heath TriPoint Medical Center located in Concord Township, Ohio.



In addition to the relocation of imaging equipment formerly housed in other Lake Health locations, Alpha has also installed a new [Shimadzu Sonialvision Versa](#), a [Shimadzu Radspeed DR system](#), a Hologic [Selenia Digital Mammography System](#) and a [Hologic Bone Densitometry System](#).

[TriPoint Medical Center](#) is a hospital facility on the cutting edge of modern healthcare delivery. Here are just a few of the services and innovations offered at TriPoint:

Private rooms: The new TriPoint has 119 all-private patient rooms. Each room has a pull-out couch, Free Internet access, and every room has a 42-inch flat-screen TV. Patients stay in the same room regardless of their stage of recovery.



Surgical Department: The hospital has six integrated operating rooms, 26 private pre- and post-surgery rooms, 12 post-anesthesia care units rooms and a family waiting area with a tracking board on a giant flat screen. Each patient is given an ID code. Families can locate the code on the screen, which indicates stages of surgery from beginning to completion.

Birth center: Pregnant women will stay in one room for labor, delivery, recovery and postpartum. TriPoint has 14 private rooms with pull-out couches for family and two operating rooms for cesarean sections. A special-care nursery has six private rooms with a sleep chair for parents. There is a lounge with kitchen, shower, washer and dryer for parents staying with their sick babies.

Emergency department: The ER will be dedicated to both major and minor emergencies, thus lowering the waiting time for those who can be treated quickly and relatively easily. There are 22 private treatment rooms, separate entrances for walk-in patients and ambulances.

A six-bed clinical decision unit allows doctors to care for patients for up to 23 hours if the diagnosis is not immediately confirmed. This will cut down on short-term admissions.

Digital Patient Identification:

Quick Links

Alpha Imaging
Omega Medical
Imaging
Shimadzu Medical
Hologic
Konica Minolta
Infinit North
America
Carestream Health
Del Medical
SONY Medical



The identification bracelet on a patient's wrist is now part of the medical center's digital technology system.

Using a wireless system, Nurses will scan the bracelet and then the medications and correct dosage is reported along with times for accurate record keeping. Technicians scan the bracelet to verify tests ordered; Monitors and pumps can be moved with patients and will send continuous data to their electronic charts.

Green Technology: TrPoint Medical Center has high-efficiency air conditioners and boilers. Patients can adjust room temperatures. A fresh-air ventilation system will reduce airborne pathogens. Lake Health's TriPoint Medical Center, Northeast Ohio's first newly built hospital in 28 years is now open and providing care to residents of Lake County. The \$155 million, 300,000 square foot facility replaces Painesville's LakeEast Medical Center.

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